

CAREERS WITH POTENTIAL

We have a career for most skill sets and levels of experience. From the warehouse to the corporate office, it's all right here.

Sales Consultants develop relationships and negotiate on-target sales solutions for the customers and distributor.

- Counter Sales
- Inside Sales
- Outside Sales
- Sales Management
- Project Management

Warehouse/Logistics is responsible for the daily operations of the warehouse, including the tracking of products.

- Inventory Management
- Operations
- Shipping & Receiving
- Branch Management

Business Services offer careers in many different business-oriented fields that fit many skill sets.

- Engineering
- Human Resources
- Finance/Accounting
- Marketing/PR
- Information Technology (IT)
- Management

GET YOUR STUDENTS CHARGED UP

Do you have students who might be electrical distribution material?

We're ready to plug them into a great career with no limit to how far they can go. For copies of our student career pamphlet, e-mail us at powerup@naed.org.

To learn more about dynamic careers in electrical distribution, visit www.powerupyourcareer.com coming your way Fall 2007.

Or contact us at

[**powerup@naed.org**](mailto:powerup@naed.org)

(888) 791-2512



NATIONAL ASSOCIATION OF
ELECTRICAL DISTRIBUTORS

Smart Tools for Smart Distribution...

POWER UP YOUR STUDENTS' CAREER

With
Electrical
Distribution



Great Jobs
Great People
Great Industry
Great Opportunities



WHAT IS ELECTRICAL DISTRIBUTION?

Electrical distribution is a cutting-edge industry that buys, sells, and delivers thousands of products from manufacturing companies to users such as electrical and building contractors, factory maintenance, do-it-yourself, and service professionals. Although the industry deals with products, the focus is on building strong bonds with our customers and our fellow associate employees.

Where Can Students Find These Careers?

The **National Association of Electrical Distributors (NAED)** represents more than 4,200 locations nationwide. Our member distributors employ more than 75,000 associates within locations in every state and U.S. territory.



MANUFACTURERS OF ELECTRICAL PRODUCTS SUCH AS...
Residential/Commercial/Industrial lighting & fan fixtures, cable & wire, connectors & boxes, manual and sensing switches & dimmers, integrated switchboards & circuit breakers, voice-data-video equipment, security systems, power transmission and distribution equipment, and manual/power hand tools.

ELECTRICAL DISTRIBUTORS

**RESIDENTIAL
& COMMERCIAL
ELECTRICAL
CONTRACTORS**

**COMMERCIAL
& INDUSTRIAL
COMPANIES,
SCHOOLS &
HOSPITALS**

**UTILITY,
GOVERNMENT
& MILITARY
CUSTOMERS**

What Does An Electrical Distribution Career Offer Your Students?

Beyond a competitive salary and benefits package, your students get the opportunity to put their creativity, intellect, and resourcefulness to work using problem-solving techniques and teamwork skills. We're solution providers— salespeople, product experts, skilled and technical professionals, warehouse associates and drivers that bring the latest technology to communities across the country.

The Benefits Continue To Add Up!

- Work with innovative, technical, environmentally-friendly products
- Minimal to no weekend or evening work
- Jobs cannot be outsourced overseas; distribution jobs serve local communities!
- Opportunities to work for international, national and regional companies in a business casual atmosphere
- Ongoing, professional training for career advancement
- Higher starting salaries than the retail industry

**ELECTRICAL DISTRIBUTION
MARKETS**

**RESIDENTIAL
COMMERCIAL
INDUSTRIAL
INSTITUTIONAL**

**UTILITY
GOVERNMENT
MILITARY**

